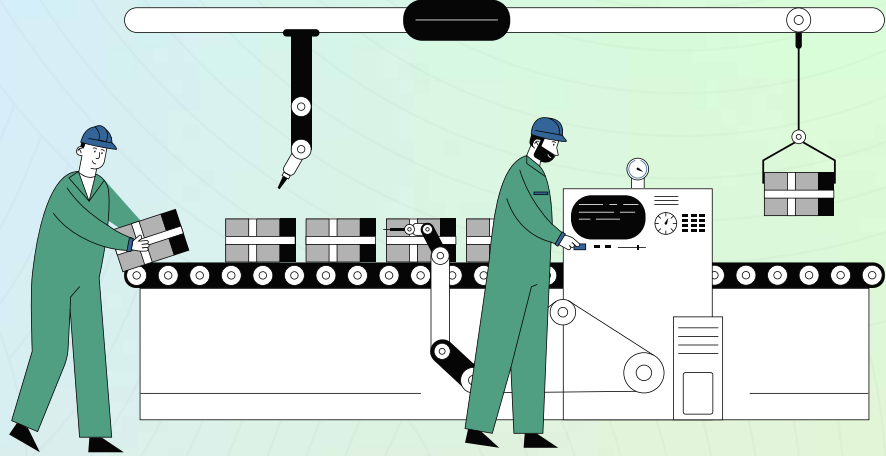


Pan India Payroll Process Expedition by TeamLease for a Manufacturing Giant!

BACKGROUND

- Client is one of the leading manufacturers and suppliers of construction equipment
- Client has a pan India presence with more than **25 offices** across the country
- Client has more than **25 dealers** for their products across the country



ISSUES

- The client required pan India payroll support for their employees, which was not fulfilled by the previous vendor
- The former vendor was a local supplier with a lack of organized structure
- Statutory compliances were compromised by the vendors
- Challenges in terms of attracting, retaining and engaging associates

SOLUTION

- Pan India support provided for the payrolling by TeamLease
- Learning & Development for the employees by our Tech-enabled Learning solutions were provided
- TeamLease delivered timely statutory updates to ensure adherence to compliance requirements
- Standardized the strategy for recruitment of skilled associates



OUTCOME

- Associate growth at **CAGR of 26%** from **250 to 750+** in the span of **4 years**
- Headcount increasing month on month with TeamLease's exceptional services
- More than **70%** of the associates with client are payrolled by TeamLease
- L&D for Associates on recurring basis